I Define the Following
1 Technical barriers
2 Market integration
3 Buffer stock
4 Price spread
5 Balance of trade
6 Producer's surplus
7 Forward markets
8 Oligospony market
9 Administered price
10 Hedging

II Write Short notes on ANY FIVE of the following
1 What are Agri-Export Zones?
2 Explain the statutory intervention scheme.
3 What is MSP? What are its objectives?
4 What are the factors affecting demand for farm products?
5 List out the factors affecting marketable surplus.
6 What do you mean by lagged margin?
7 What are the risks associated with the marketing process?

III Answer ANY FIVE of the following
1 Explain Leontief Paradox
2 Examine the causes of high marketing costs of agricultural commodities
3 Write a note on VFPCk
4 State the weaknesses in the functioning of regulated markets in India
5 Examine the scope for production and marketing of seeds in the Indian context
6 Who are wholesalers? State the functions performed by them.
7 Write a note on Electronic Spot Markets.

IV Write an essay on ANY ONE of the following
1 What is marketing margin? Explain the generally used methods of computing marketing margin.
2 Define marketing channel. Explain the marketing channels for general food grains in India.